



D&B ENGINEERS AND ARCHITECTS, P.C.

Corporate Office:

330 Crossways Park Drive
Woodbury, NY 11797
Tel: 516-364-9890
718-460-3634
Fax: 516-364-9045

Regional Offices:

4 West Red Oak Lane
White Plains, NY 10604
Tel: 914-467-5300
Fax: 914-467-4658

11 Oval Drive, Suite 100
Islandia, NY 11749
Tel: 631-265-8921
Fax: 631-265-8961

5879 Fisher Road
East Syracuse, NY 13057
Tel: 315-437-1142
Fax: 315-437-1282

3000 Hadley Road
South Plainfield, NJ 07080
Tel: 908-668-4747
Fax: 908-668-4658

8 Neshaminy Interplex,
Suite 219
Trevose, PA 19053
Tel: 215-244-9972
Fax: 215-344-9977

11 N. Pearl Street, Suite 1106
Albany, NY 12207
Tel: 518-636-6912

Enhanced Operation Alternatives

SERVICES INCLUDE:

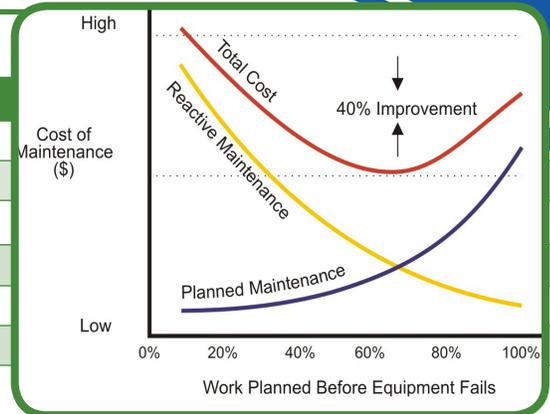
- Facility Reviews*
- Outsourcing of Specific Maintenance Areas*
- Instrumentation/Control Systems*
- Energy Reduction*
- Chemical Usage*
- Competitive Procurement of Privatized Operations*

With decades of municipal experience in wastewater, water supply and solid waste management, D&B Engineers and Architects, P.C. (D&B) is in tune with the present and future needs of its clients and has the tools to meet present day demands for efficient and cost-effective operation and maintenance of municipal facilities. While most municipalities already provide safe and reliable services at low cost, there are alternatives that may allow for both continuous improvement in quality of service and cost reductions that will benefit the general public.

The word "privatization" conjures up thoughts of sale of the facility and private takeover. Full asset sale is rare and in most cases not required by the public agency that is involved. D&B is uniquely qualified to assist public agencies in conducting their own program for developing a well run operation at reduced cost without loss of control of that facility. Full savings can be realized in many areas of operation and maintenance through a program of continuous improvement.

A review of every aspect of how each unit in a facility operates is conducted to develop alternatives for improvement. The review can also evaluate the operations of multiple facilities comprising a regional system. This review can involve unit processes, facility operations, personnel management, administrative aspects, and financial aspects of the overall facility or regional system.

The full spectrum of alternatives that are available for the overall operation are described and a particular facility is compared to other well-operated facilities through a process called "benchmarking". Economic considerations of all areas and alternatives



will be reviewed and summarized. The final recommendations for a continuous improvement plan are based upon all areas reviewed, along with all legal and implementability concerns particular to the facility.

The pressure for operation and maintenance (O&M) costs and rates to remain constant has become a major challenge for most municipalities. Increasing demands for better services tend to increase the capital and O&M costs. D&B can offer assistance for the development of a well thought out plan to keep costs down while meeting new goals.

If the selection of an alternative requires the outsourcing of specific maintenance areas or any other procurement of private resources, D&B has the experienced staff to assist in the procurement process. D&B will prepare Requests for Qualifications (RFQs) and Requests for Proposals (RFPs), which can address the specific needs of the client. The RFQs and RFPs meet the technical, legal and regulatory requirements of the specific client involved. D&B has both the municipal experience and personnel to do the job correctly while allowing the municipality involved to select the proposal with the best combination of qualifications and cost.

The facility review leads to a program of continuous improvement while maintaining municipal control of the operation of the facility. Such continuous improvement involves the enhancement of instrumentation/control systems, energy reduction, and/or chemical savings. D&B has the experience and staff to review the alternatives, describe them simply, design and implement through start-up, and train staff if required.